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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING                                   |  | AND ENDING 12/31/14 |  |  |
|---|--|---------------------|--|--|
|   | MM/DD/YY   |                     | MM/DD/YY                                   |  |
| A. RI   | EGISTRANT IDENTIFICA   | TION                |  |  |
| NAME OF BROKER-DEALER: Pickwick                                   | E OF BROKER-DEALER: Pickwick Capital Partners, LLC  OFFICIAL USE |                     | OFFICIAL USE ONLY                          |  |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) |  | No.)                | 130672<br>FIRM I.D. NO.                    |  |
| 445 Hamilton Avenue, Suite 1102                                   |  |                     |  |  |
|   | (No. and Street)   |                     |  |  |
| White Plains  | NY   | 10601               | 10601                                      |  |
| (City)  | (State)  | (Zip C              | ode)                                       |  |
| NAME AND TELEPHONE NUMBER OF Douglas Greenwood                    | PERSON TO CONTACT IN REC   | 914 22              | r<br>20-5881<br>1 Code – Telephone Number) |  |
| B. AC   | COUNTANT IDENTIFICA  |                     | reduc - relephone (vulnoer)                |  |
| INDEPENDENT PUBLIC ACCOUNTANT FULVIO & ASSOCIATES, LLP ATTN:      | JOHN FULVIO, CPA   |                     |  |  |
|   | (Name – if individual, state last, first.                        | middle name)        |  |  |
| 5 WEST 37TH STREET, 4TH FLOOR                                     | NEW YORK   | NY                  | 10018                                      |  |
| (Address)   | (City)   | (State)             | (Zip Code)                                 |  |
| CHECK ONE:  |  |                     |  |  |
| Certified Public Accountant                                       |  |                     |  |  |
| ☐ Public Accountant   |  |                     |  |  |
| Accountant not resident in U                                      | nited States or any of its possession                            | ons.                |  |  |
|   | FOR OFFICIAL USE ONL   | Y                   |  |  |
|   |  | -                   |  |  |
|   |  |                     |  |  |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.





## OATH OR AFFIRMATION

| I, Douglas C. W. Greenwood  | , swear (or affirm) that, to the best of  |
|---|---|
| my knowledge and belief the accompanying financial statem   | nent and supporting schedules pertaining to the firm of   |
| Pickwick Capital Partners, LLC  | , as  |
| of December 31  | 14, are true and correct. I further swear (or affirm) that  |
| neither the company nor any partner, proprietor, principal o  | fficer or director has any proprietary interest in any account  |
| classified solely as that of a customer, except as follows:   |   |
| N/A   |   |
|   |   |
|   |   |
|   | My Man  |
|   | Signature   |
|   | PRESIDENT   |
|   | Title   |
| Momes Milach  |   |
| Notary Public   | THOMAS J. WACHT   |
|   | NOTARY PUBLIC, State of New York No. 4897781  |
| This report ** contains (check all applicable boxes):  (a) Facing Page.                                       | Qualified in Westchester County<br>Commission Expires May 18, 1999  |
| (a) Facing Page. (b) Statement of Financial Condition.  |   |
| (c) Statement of Income (Loss).   |   |
| (d) Statement of Changes in Financial Condition.  |   |
| (e) Statement of Changes in Stockholders' Equity or P  (f) Statement of Changes in Liabilities Subordinated t |   |
| (f) Statement of Changes in Liabilities Subordinated to (g) Computation of Net Capital.                       | o Claulis of Cleations.   |
| (h) Computation for Determination of Reserve Require  | ments Pursuant to Rule 15c3-3.  |
| (i) Information Relating to the Possession or Control R   | Lequirements Under Rule 15c3-3.   |
| (j) A Reconciliation, including appropriate explanation   | of the Computation of Net Capital Under Rule 15c3-1 and the   |
| Computation for Determination of the Reserve Requ   | irements Under Exhibit A of Rule 1563-3.  Ed Statements of Financial Condition with respect to methods of |
| consolidation.  | a statements of Financial Condition with respect to methods of  |
| (I) An Oath or Affirmation.   |   |
| (m) A copy of the SIPC Supplemental Report.   | to exist on found to have existed since the data of the provious audit                                    |
| (n) A report describing any material inadequacies found   | to exist or found to have existed since the date of the previous audit.                                   |

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



# PICKWICK CAPITAL PARTNERS, LLC FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION PURSUANT TO 17a-5(d) OF THE SECURITIES AND EXCHANGE COMMISSION AND REPORTS OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM DECEMBER 31, 2014

# PICKWICK CAPITAL PARTNERS, LLC CONTENTS

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# FULVIO & ASSOCIATES, L.L.P.

Certified Public Accountants

New York Office: 5 West 37th Street, 4th Floor New York, New York 10018 TEL: 212-490-3113 FAX: 212-575-5159 www.fulviollp.com Connecticut Office: 95B Rowayton Avenue Rowayton, CT 06853 TEL: 203-857-4400 FAX: 203-857-0280

#### INDEPENDENT AUDITOR'S REPORT

To the Members of Pickwick Capital Partners, LLC:

We have audited the accompanying statement of financial condition of Pickwick Capital Partners, LLC (the "Company") as of December 31, 2014 that is filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statement. This financial statement is the responsibility of the Company. Our responsibility is to express an opinion on this financial statement based on our audit.

# Auditor's Responsibility

We conducted our audit in accordance with auditing standards promulgated by the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether this financial statement is free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in this financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of this financial statement. We believe that our audit provides a reasonable basis for our opinion.

#### **Opinion**

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Pickwick Capital Partners, LLC as of December 31, 2014 in conformity with accounting principles generally accepted in the United States of America.

New York, New York

February 27, 2015

# PICKWICK CAPITAL PARTNERS, LLC

# STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2014**

| ASSETS  |              |  |  |  |
|---|--------------|--|--|--|
| Cash  | \$ 204,575   |  |  |  |
| Accounts receivable   | 706,958      |  |  |  |
| Prepaid expenses  | 41,870       |  |  |  |
| Securities owned, at fair value (cost \$10,924)             | 24,026       |  |  |  |
| Other assets  | 55,255       |  |  |  |
| Total Assets  | \$ 1,032,684 |  |  |  |
| LIABILITIES AND MEMBERS' EQ                                 | QUITY        |  |  |  |
| Liabilities:  |              |  |  |  |
| Accounts payable and accrued expenses                       | \$ 649,545   |  |  |  |
| Total Liabilities   | \$ 649,545   |  |  |  |
| Liabilities subordinated to the claims of general creditors | 30,000       |  |  |  |
| Members' equity   | 353,139      |  |  |  |
| Total Liabilities and Members' Equity                       | \$ 1,032,684 |  |  |  |

The accompanying notes are an integral part of these financial statements.

#### 1. ORGANIZATION AND NATURE OF BUSINESS

Pickwick Capital Partners, LLC (the "Company") was organized under The Wyoming Limited Liability Act. It is registered as a broker-dealer with the Securities and Exchange Commission ("SEC"), and is a member of the Financial Industry Regulatory Authority ("FINRA") and Securities Investor Protection Corporation ("SIPC") and Municipal Securities Rulemaking Board ("MSRB").

The Company provides strategic advisory services regarding business operations and investment banking transactional services including advisory and capital raising for corporate customers and Hedge, Private Equity, Venture, and other alternative asset funds.

#### Recent Issued Accounting Pronouncements

The Company does not believe that the adoption of any recently issued, but not yet effective, accounting standards will have a material effect on its financial position and results of operations.

## 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying financial statements have been prepared in conformity with U.S generally accepted accounting principles ("GAAP") and the rules and regulations of the United States Securities and Exchange Commission (the "Commission"). It is management's opinion, that all material adjustments (consisting of normal recurring adjustments) have been made which are necessary for a fair financial statement presentation.

#### Cash and cash equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash equivalents are carried at cost, which approximates market value.

#### Accounting basis

The Company uses the accrual basis of accounting for financial statement and income tax reporting. Accordingly revenues are recognized when services are rendered and expenses realized when the obligation is incurred.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets, and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Accounts Receivable

The Company extends unsecured credit to its customers in the normal course of business. The determination of the amount of uncollectible accounts is based on the amount of credit extended and the length of time each receivable has been outstanding. The allowance for uncollectible amounts reflects the amount of loss that can be reasonably estimated by management and is included as part of operating expenses in the accompanying statement of operations. As of December 31, 2014, the Company has not recorded an allowance for any potential non-collection.

# 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Income Taxes

The members are individually liable for the taxes on the Company's income or loss. However, the Company is subject to New York City Unincorporated Business Tax and, when applicable, a provision will be included on the statement of operations.

The Company complies with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740, Income Taxes which require an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed for differences between the financial statement and tax basis of assets and liabilities that will result in taxable or deductible amounts in the future based on the enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established, when necessary, to reduce the deferred income tax assets to the amount expected to be realized.

ASC 740 provides guidance for how uncertain tax positions should be recognized, measured, presented, and disclosed in the financial statements. ASC 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions are "more-likely-than-not" threshold would be recorded as a tax benefit or expense in the current year. The tax years that remain subject to examination are 2013, 2012, and 2011. The Company determined that there are no uncertain tax positions which would require adjustments or disclosures on the financial statements.

#### Revenue Recognition

Fee income is recognized when earned in accordance with contractual arrangements with clients. Related commission expense is recognized at the same time as the fee income.

# Fair Values of Financial Instruments

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability, or in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income, or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.

Level 2 inputs are inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly or indirectly.

# 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

# Fair Values of Financial Instruments (continued)

Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.

The Company's assets and liabilities are recorded at fair value on a recurring basis based upon a fair value hierarchy, in accordance with ASC 820, as of December 31, 2014.

The following table presents a reconciliation of Level 3 assets measured at fair value for the year ended December 31, 2014.

|  | Sec       | ssets<br>urities<br>vned |
|--|-----------|--------------------------|
| Level 3 – Balance December 31, 2013<br>Net change in unrealized gain/(loss)  | \$        | 24,026                   |
| Level 3 – Balance December 31, 2014  | <u>\$</u> | <u>24,026</u>            |
| The amount of gains (losses) included in income attributable to the change in unrealized gains (losses) relating to assets still held at December 31, 2014 | <u>\$</u> |                          |

#### Concentrations of Credit Risk

The Company places its cash with a high credit quality financial institution. The Company's account at this institution is insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. To reduce its risk associated with the failure of such financial institution, the Company evaluates at least annually the rating of the financial institution in which it holds deposits.

#### 3. NET CAPITAL

The Company is subject to the SEC's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital of \$5,000 or 6 2/3% of total aggregate indebtedness, whichever is higher, and requires that the ratio of aggregate indebtedness to net capital, both as defined, not to exceed 15 to 1. The rule also provides that equity capital may not be withdrawn, cash dividends paid or the Company's operations expanded, if the resulting net capital ratio would exceed 10 to 1. At December 31, 2014, the Company had net capital of \$166,467, which was \$123,164 in excess of the FINRA's minimum net capital requirement of \$43,303.

#### 4. COMMITMENTS AND CONTINGENCIES

#### Leases

On November 1, 2010, the Company renewed its operating lease for its office space in White Plains, NY on a month-to-month basis, cancellable with two months written notice.

#### Litigation

The Company may be involved in legal proceedings in the ordinary course of business. Such matters are subject to many uncertainties, and outcomes are not predictable with assurance. Currently, the Company is not involved in any legal proceedings which require disclosure.

# 5. LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The Company is obligated under three subordination agreements, each in the amount of \$10,000, which are scheduled to mature on the following dates: December 16, 2016, January 15, 2016 and March 1, 2016. The three subordination agreements in the aggregate amount of \$30,000, which are between the lenders and the corporation, have been approved by the Financial Industry Regulatory Authority and, as such, are available for net capital purposes. The interest is payable annually at a rate of 12.00%.

#### 6. SUBSQUENT EVENTS

The Company has evaluated subsequent events and no events have been identified that required disclosure.

# PICKWICK CAPITAL PARTNERS, LLC

# EXEMPTION REPORT PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

#### **DECEMBER 31, 2014**

Pickwick Capital Partners, LLC operates pursuant to paragraph (k)(2)(i) of SEC Rule 15c3-3 under which the Company claims an exemption from SEC Rule 15c3-3. The Company is exempt from the reserve requirements of Rule 15c3-3 as its transactions are limited, such that it does not handle customer funds or securities. Accordingly, the computation for determination of reserve requirements pursuant to Rule 15c3-3 and information relating to the possession or control requirement pursuant to Rule 15c3-3 are not applicable.

The Company has met the identified exemption provisions throughout the year ended December 31, 2014 without exception.

I, Douglas Greenwood, affirm that, to my best knowledge and belief, this Exemption Report is true and correct.

Signature:

Douglas Greenwood, Chief Executive Officer

Certified Public Accountants

New York Office: 5 West 37th Street, 4th Floor New York, New York 10018 TEL: 212-490-3113 PAX: 212-575-5159 www.fulviollp.com Connecticut Office: 95B Rowayton Avenue Rowayton, CT 06853 TEL: 203-857-4400 FAX: 203-857-0280

# INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Members of Pickwick Capital Partners, LLC

We have reviewed management's statements, included in the accompanying exemption report in which, (1) Pickwick Capital Partners, LLC identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Pickwick Capital Partners, LLC claimed an exemption from 17 C.F.R. § 240.15c3-3: (2)(i)(the "exemption provisions") and (2) Pickwick Capital Partners, LLC stated that Pickwick Capital Partners, LLC met the identified exemption provisions throughout the year ended December 31, 2014. Pickwick Capital Partners, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Pickwick Capital Partners, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k) (2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

I Elesweath, LIP

New York, New York February 27, 2015